Calls To Action

About:

You need to tell your audience what to do after they read, listen or view your content. Serve them by leading them a step closer to enrolling for your program. Make sure you always add a call to action to your content.

Express them in different ways to keep things fresh.

(Use AI to rewrite then do a minor edit to sound like your voice.)

Social Media

Do not tell people to click on your link because the system wants to keep people on their platform. Replace [word] with a word of your choice. Make it unique yet easy to simple and easy to spell. Replace [free resource] with your freebie. It can be a cheat sheet, webinar or email updates. Prioritize DMs over engagement because conversations lead to conversions.

On Your Profile: DM

- DM [word] to access the [free resource].
- DM [word] to claim your [free resource].
- DM [word] to book a call.

On Your Posts: DM

- DM [word] to access the [free resource].
- DM [word] to claim your [free resource].
- DM [word] to book a call.

On Your Posts: Engagement

- Comment [word] to get [free resource].
- What do you think? Drop a comment.
- Save this post for your reference.
- Share this post with a friend.
- Follow my profile for more.

Words Selection: How To Choose The Words For Your DMs or Comments

- Use seven letters or fewer when possible.
- Choose words instead of phrases.
- Make it easy to spell.
- Stick to the exact words related to your offer or program.
- Avoid special symbols and emojis.
- Consider common misspellings or auto-correct words and add them in your settings.

Content

Tell your readers to book a call or check out your services.

Free Resource: (This can be a PDF, a document or a spreadsheet.)

- If you want to work with me, go to [the call booking page] to book a discovery call.
- If you like to learn more about our service, go to the services page.

Blog

Tell your readers to subscribe to your emails, book a call or check out your services.

Blog Post:

- Subscribe to the email updates and get access to new content.
- If you want to work with me, go to [the call booking page] to book a discovery call.
- If you like to learn more about our service, go to the services page.

Email

Getting replies can help you start conversations with potential clients.

At the end of your first welcome email, ask a question.

Getting subscribers to click on links is also good.

Make sure your links look obvious to people.

Getting Replies:

- What's your most pressing health symptom? Hit reply.
- Are you interested in solving [this problem]? Just reply, yes.
- Would you like more details about [this resource]? Just reply, yes.
- When signed up to get my emails, what did you hope to achieve? Reply and let me know.

Getting Clicks:

- Click here to [get this benefit].
- Click here to book a [discovery call].
- Click here to check out the services page.
- Click here to access the [blog / podcast / video].

Podcast & Video

Do one call to action per segment.

You can rotate your call to actions as you wish.

Read out the URL. Choose a short and simple one.

Show your URL on video and add it to the video description.

Introduction:

- Go to the website to download the [free resource].
- Subscribe to the email updates and get notified when a new episode is ready.

Middle:

- If you like to get more of such content, subscribe to [the podcast or the video channel].
- Go to the website to download the [free resource].
- Subscribe to the email updates and get notified when a new episode is ready.
- If you want to work with me, go to [the call booking page] to book a discovery call.

Ending:

- If you like to get more of such content, subscribe to [the podcast or the video channel].
- Go to the website to download the [free resource].
- Subscribe to the email updates and get notified when a new episode is ready.
- If you want to work with me, go to [the call booking page] to book a discovery call.
- If you like to learn more about our service, go to the services page.

Samuel Ng

Health & Wellness Copywriter: Creator of <u>Client Enrollment System</u> ☜ Click Here To Find Out More